
***HARRY S. TRUMAN LIBRARY
INSTITUTE FOR NATIONAL AND
INTERNATIONAL AFFAIRS***
*FINANCIAL STATEMENTS
SEPTEMBER 30, 2018*

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Independent Auditors' Report

Board of Directors
Harry S. Truman Library Institute
For National and International Affairs
Kansas City, Missouri

Report On The Financial Statements

We have audited the accompanying financial statements of the Harry S. Truman Library Institute For National and International Affairs which comprise the modified cash basis statement of cash, investments and net assets as of September 30, 2018, and the related modified cash basis statements of support and revenues, expenses and changes in net assets and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility For The Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting as described in Note 2; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the cash, investments and net assets of the Harry S. Truman Library Institute For National and International Affairs as of September 30, 2018, and the changes in net assets for the year then ended in accordance with the modified cash basis of accounting as described in Note 2.

Basis Of Accounting

As described in Note 2, these financial statements were prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to that matter.

Other Matters

Summarized Comparative Information

We have previously audited the Harry S. Truman Library Institute For National and International Affairs' 2017 financial statements, and our report dated February 1, 2018, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended September 30, 2017, is consistent in all material respects, with the audited financial statements from which it has been derived.

Other Information

The information marked “unaudited” on Pages 5 and 6 is not a required part of the basic financial statements, and we did not audit and, therefore, do not express an opinion on such information.

RubinBrown LLP

February 7, 2019

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

**STATEMENT OF CASH, INVESTMENTS AND NET ASSETS
(MODIFIED CASH BASIS)**

	September 30,	
	2018	2017
Cash	\$ 45,872	\$ 49,117
Investments	13,687,831	12,710,182
Total Cash And Investments	\$ 13,733,703	\$ 12,759,299
Net Assets		
Unrestricted		
Board designated		
Endowment fund	\$ 2,569,099	\$ 2,453,392
Reserve fund	1,936,852	231,526
Preventative maintenance fund	481,506	446,174
Undesignated	447,870	2,845,226
	5,435,327	5,976,318
Temporarily restricted	4,745,228	3,279,833
Permanently restricted	3,553,148	3,503,148
Total Net Assets	\$ 13,733,703	\$ 12,759,299

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

**STATEMENT OF SUPPORT AND REVENUES, EXPENSES AND CHANGES IN NET ASSETS
(MODIFIED CASH BASIS)**

For The Year Ended September 30, 2018

(With Summarized Financial Information For The Year Ended September 30, 2017)

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2018	Budget 2018 (Unaudited)	Comparative Totals For 2017
Support And Revenues						
Interest and dividends	\$ 159,986	\$ 121,030	\$ —	\$ 281,016	\$ 270,000	\$ 240,733
Contributions and grants	138,736	2,659,277	50,000	2,848,013	2,820,600	1,931,225
Annual memberships	267,995	—	—	267,995	275,000	249,826
Special event income, net of related expenses - \$117,700	419,959	—	—	419,959	420,000	391,489
White House Decision Center revenues	—	82,975	—	82,975	80,000	72,034
Other revenue	6,341	5,650	—	11,991	31,000	14,352
	993,017	2,868,932	50,000	3,911,949	3,896,600	2,899,659
Net assets released from restrictions	1,641,300	(1,641,300)	—	—	—	—
Total Support And Revenues	2,634,317	1,227,632	50,000	3,911,949	3,896,600	2,899,659
Expenses						
Program expenses	2,294,906	—	—	2,294,906	2,309,000	1,640,107
Management and general	430,541	—	—	430,541	442,000	1,135,363
Fundraising	802,229	—	—	802,229	810,000	385,202
Total Expenses	3,527,676	—	—	3,527,676	3,561,000	3,160,672
Support And Revenues Over (Under) Expenses	(893,359)	1,227,632	50,000	384,273	<u>\$ 335,600</u>	(261,013)
Net unrealized gains (losses) on investments	(280,072)	(12,409)	—	(292,481)		740,516
Net realized gains on investments	632,854	249,758	—	882,612		379,819
Increase (Decrease) In Net Assets	(540,577)	1,464,981	50,000	974,404		859,322
Net Assets - Beginning Of Year	5,976,318	3,279,833	3,503,148	12,759,299		11,899,977
Net Assets - End Of Year	<u>\$ 5,435,741</u>	<u>\$ 4,744,814</u>	<u>\$ 3,553,148</u>	<u>\$ 13,733,703</u>		<u>\$ 12,759,299</u>

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

**STATEMENT OF FUNCTIONAL EXPENSES
(MODIFIED CASH BASIS)**

For The Year Ended September 30, 2018

(With Summarized Financial Information For The Year Ended September 30, 2017)

	Program Expenses	Management And General	Fundraising	Total 2018	Budget 2018 (Unaudited)	Comparative Totals For 2017
Grants and awards	\$ 75,567	\$ —	\$ —	\$ 75,567	\$ 80,000	\$ 90,156
Personnel	332,601	200,799	465,953	999,353	1,007,000	797,486
Volunteer/intern services	2,508	—	—	2,508	4,000	3,688
Office products and services	—	19,124	—	19,124	21,000	18,114
Office lease and utilities	—	57,496	—	57,496	60,000	14,594
Move-related items	—	669	—	669	—	63,924
Fundraising products and services	—	—	323,135	323,135	325,000	153,935
Special events	—	—	117,700	117,700	118,000	112,164
Public programs	198,042	—	—	198,042	202,000	219,224
Meetings	—	12,537	—	12,537	14,000	14,438
Education	40,741	—	—	40,741	43,000	44,916
Summer Teacher Institute	40,690	—	—	40,690	35,000	33,865
Exhibits	58,607	—	—	58,607	59,000	61,184
Annual membership programs	—	—	13,141	13,141	15,000	21,600
Professional fees	—	139,916	—	139,916	145,000	138,847
Public relations and advertising	77,360	—	—	77,360	75,000	75,171
White House Decision Center	44,553	—	—	44,553	45,000	24,059
TRU Magazine Publication	25,574	—	—	25,574	30,000	23,644
Website design and hosting	46,307	—	—	46,307	55,000	47,308
Contingency/other	44,895	—	—	44,895	45,000	62,407
Preventative maintenance	925	—	—	925	1,000	—
Capital improvements	1,306,536	—	—	1,306,536	1,300,000	1,252,112
Total expenses	2,294,906	430,541	919,929	3,645,376	3,679,000	3,272,836
Less special event expenses netted with special event income	—	—	117,700	117,700	118,000	112,164
Total Expenses, Net	\$ 2,294,906	\$ 430,541	\$ 802,229	\$ 3,527,676	\$ 3,561,000	\$ 3,160,672

HARRY S. TRUMAN LIBRARY INSTITUTE FOR NATIONAL AND INTERNATIONAL AFFAIRS

NOTES TO FINANCIAL STATEMENTS

September 30, 2018 And 2017

1. Nature Of Organization

The Harry S. Truman Library Institute for National and International Affairs (the Institute), is a Missouri not-for-profit corporation whose purpose is to support and promote the Harry S. Truman Presidential Library in Independence, Missouri (the Library), as a major center for research and study. The Institute solicits public and private contributions to allocate among various programs and services. Programs and services supported by the Institute include grants for research study at the Truman Library, education programs and renovations to the Truman Library.

2. Summary Of Significant Accounting Policies

Basis Of Accounting

The Institute prepares its financial statements using the modified cash basis of accounting. Accordingly, the accompanying financial statements are not intended to present financial position or changes in net assets in accordance with accounting principles generally accepted in the United States of America.

Under the modified cash basis of accounting, revenues and the related assets are generally recognized when received rather than when earned, and expenses are recognized when paid rather than when the obligation is incurred. Thus, receivables, including pledges receivable, and payables are not recognized in the accompanying financial statements. Split-interest agreements and beneficial interests in trusts are not reported. Expenditures for property and equipment are expensed rather than capitalized and depreciated. Assets are reported at fair value on the statement of cash, investments and net assets with unrealized gains (losses) recorded as increases or decreases to the net assets of the Institute.

Estimates And Assumptions

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of support and revenues received and expenses paid during the reported period. Actual results could differ from those estimates.

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

Notes To Financial Statements (*Continued*)

Basis Of Presentation

Financial statement presentation follows the requirements of the Financial Accounting Standards Board for Not-for Profit Organizations by presenting assets and liabilities within similar groups and classifying them in ways that provide relevant information about their interrelationships, liquidity, and financial flexibility. As a result, the Institute is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Temporarily And Permanently Restricted Net Assets

Temporarily restricted net assets are those whose use by the Institute has been limited by donors to a specific time period or purpose. Permanently restricted net assets have been restricted by donors to be maintained by the Institute in perpetuity.

Board Designated Endowment

The Board of Directors has established a Board Designated Endowment Fund, which can only be used for specific purposes as determined by the Executive Committee or the Board of Directors.

Investments And Investment Return

Investments in securities having a readily determinable fair value are carried at fair value. Investment return includes dividend, interest and other investment income, including realized and unrealized gains and losses.

Investment return that is initially restricted by donor stipulation and for which the restriction will be satisfied in the same year is recorded as temporarily restricted and then released from restriction. Other investment return is reflected in the statement of support and revenues, expenses and changes in net assets as unrestricted, temporarily restricted or permanently restricted based upon the existence and nature of any donor or legally imposed restrictions.

Investment Risk

The Institute invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the value of investment securities will occur in the near term and that such change could materially affect the amounts reported in the accompanying statement of cash, investments, and net assets.

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

Notes To Financial Statements (*Continued*)

Contributions

Gifts of cash and other assets received without donor stipulations are reported as unrestricted revenue and net assets. Gifts received with a donor stipulation that limits their use are reported as temporarily or permanently restricted revenue and net assets. When a donor stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of support and revenues, expenses and changes in net assets as net assets released from restrictions.

In-Kind Contributions

In addition to receiving cash contributions, the Institute received in-kind contributions of \$184,792 and \$32,163 for the years ended September 30, 2018 and 2017, respectively, from various donors of which \$47,520 and \$11,460 was in-kind rent received on the office lease for the year ended September 30, 2018 and 2017, respectively. It is the policy of the Institute not to record the in-kind contributions on the financial statements.

Community Foundation Funds

The Institute has transferred assets to two Community Foundations (Funds). Under the Community Foundation agreements, the net income and principal from the Funds are to be distributed to the Institute and/or designated payees in support of charitable programs as requested by the Funds' Advisory Committees. However, the Community Foundations reserve the right to make the final decision regarding the distribution of income and principal from the Funds.

It is the policy of the Institute not to record its beneficial interest in the assets of the Funds. Instead, contributions to the Funds are recorded as program expenses in the period in which the contributions are made. During the years ended September 30, 2018 and 2017, there were no contributions to the Funds. During the years ended September 30, 2018 and 2017, there were distributions of \$4,465 and \$5,205, respectively, from the Funds. As of September 30, 2018 and 2017, the fair value of the assets contributed to the Community Foundations available for distributions in support of Institute programs was \$110,276 and \$108,644, respectively.

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

Notes To Financial Statements (*Continued*)

Income Taxes

The Institute is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and a similar provision of state law. However, the Institute is subject to federal income tax on any unrelated business taxable income.

Expenses Allocation

The costs of supporting the various programs and other activities have been summarized on a functional basis in the statement of support and revenues, expenses and changes in net assets. Certain costs have been allocated among the program, management and general and fundraising categories based on management's estimates.

Reclassifications

Certain reclassifications have been made to the 2017 financial statements to conform to the 2018 financial statement presentation. These reclassifications had no impact on net asset balances.

Subsequent Events

Management has evaluated subsequent events through the date which the financial statements were available for issue, which is the date of the Independent Auditors' Report.

3. Investments And Investment Return

Investments

Investments at September 30 consisted of the following:

	<u>2018</u>	<u>2017</u>
Money market funds	\$ 835,315	\$ 1,408,216
U.S. Treasury notes	1,204,288	—
Alternative investment funds	556,886	843,593
Exchange traded funds	3,304,099	3,802,170
Mutual funds	7,787,243	6,656,203
	<u>\$ 13,687,831</u>	<u>\$ 12,710,182</u>

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

Notes To Financial Statements (*Continued*)

Total investment return is comprised of the following:

	<u>2018</u>	<u>2017</u>
Interest and dividends	\$ 281,016	\$ 240,733
Net unrealized gains (losses)	(292,481)	740,516
Net realized gains	882,612	379,819
	<u>\$ 871,147</u>	<u>\$ 1,361,068</u>

4. Fair Value Measurements

The Institute follows an established framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under these rules are described below:

- Level 1 Unadjusted quoted prices for identical assets or liabilities in active markets that the Institute has the ability to access.

- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

Notes To Financial Statements (*Continued*)

Following is a description of the valuation methodologies used for assets measured at fair value:

Money Market Funds, Exchange Traded Funds, Alternative Investment Funds And Mutual Funds

Valued at the daily closing price as reported by the fund. Mutual funds, exchange traded funds, alternative investment funds, and money market funds held by the Institute are open-end investment funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily net asset value (NAV) and to transact at that price. The mutual funds, exchange traded funds, alternative investment funds and money market funds held by the Institute are deemed to be actively traded.

U.S. Treasury Notes

Valued by a pricing service which determines the valuation of normal institutionalized trading units of such securities using methods based upon market transactions for comparable securities and various relationships between securities which are generally recognized by institutional traders.

There have been no changes in the methodologies used at September 30, 2018 and 2017.

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

Notes To Financial Statements (*Continued*)

The following table sets forth by level, within the fair value hierarchy, the Institute's assets at fair value as of September 30, 2018:

	Level 1	Level 2	Level 3	Total
Money market funds	\$ 835,315	\$ —	\$ —	\$ 835,315
U.S. treasury notes	—	1,204,288	—	1,204,288
Exchange traded funds				
Domestic equity	3,304,099	—	—	3,304,099
Mutual funds				
Domestic equity	2,200,862	—	—	2,200,862
International equity	1,969,754	—	—	1,969,754
Fixed income	3,616,627	—	—	3,616,627
Alternative investment funds				
Hedge strategy fund	318,071	—	—	318,071
Infrastructure fund	120,138	—	—	120,138
Commodity fund	118,677	—	—	118,677
	\$ 12,483,543	\$ 1,204,288	\$ —	\$ 13,687,831

The following table sets forth by level, within the fair value hierarchy, the Institute's assets at fair value as of September 30, 2017:

	Level 1	Level 2	Level 3	Total
Money market funds	\$ 1,408,216	\$ —	\$ —	\$ 1,408,216
Exchange traded funds				
Domestic equity	3,302,498	—	—	3,302,498
International equity	499,672	—	—	499,672
Mutual funds				
Domestic equity	1,866,464	—	—	1,866,464
International equity	1,683,066	—	—	1,683,066
Fixed income	3,106,673	—	—	3,106,673
Alternative investment funds				
Hedge strategy fund	371,202	—	—	371,202
Infrastructure fund	282,341	—	—	282,341
Real estate funds	190,050	—	—	190,050
	\$ 12,710,182	\$ —	\$ —	\$ 12,710,182

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

Notes To Financial Statements (*Continued*)

5. Net Assets

Temporarily restricted net assets are available for the following purposes at September 30:

	<u>2018</u>	<u>2017</u>
Endowment	\$ 1,978,086	\$ 2,418,581
Capital Campaign	2,261,004	406,881
Truman and Israel Programs	67,445	61,568
HST Capitol Rotunda Statue	267,132	260,975
White House Decision Center	122,991	119,142
Other	48,570	12,686
	<u>\$ 4,745,228</u>	<u>\$ 3,279,833</u>

Permanently restricted net assets at September 30 are restricted to:

	<u>2018</u>	<u>2017</u>
Investment in perpetuity, the income of which is expendable to support certain activities of the Institute	\$ 3,553,148	\$ 3,503,148

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

	<u>2018</u>	<u>2017</u>
Endowment appropriations	\$ 799,288	\$ 230,993
Education	163,109	167,003
Documentary access	50,000	50,000
Veterans Day program	—	38,077
Truman & Israel	2,123	25,300
Exhibits	14,666	31,585
Community outreach	137,828	333,334
Capital capacity building grant	293,679	—
Office space construction	—	240,000
Museum redesign	130,000	250,000
Public programs	37,919	—
Other	12,688	148,266
	<u>\$ 1,641,300</u>	<u>\$ 1,514,558</u>

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

Notes To Financial Statements (*Continued*)

6. Endowment Funds

Interpretation Of Relevant Law

The Institute's endowment consists of four individual funds established for a variety of purposes. The endowment includes both donor-restricted endowment funds and funds designated by the governing body to function as endowments (board-designated endowment funds). Net assets associated with endowment funds, including board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Institute's governing body has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Institute classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of donor-restricted endowment funds that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Institute in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Institute considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) Duration and preservation of the fund,
- (2) Purposes of the Institute and the fund,
- (3) General economic conditions,
- (4) Possible effect of inflation and deflation,
- (5) Expected total return from investment income and appreciation or depreciation of investments,
- (6) Other resources of the Institute,
- (7) Investment policies of the Institute.

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

Notes To Financial Statements (*Continued*)

Composition Of Endowment Net Assets

The composition of net assets by type of endowment fund at September 30, 2018 and 2017 was:

	2018			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Donor-restricted endowment funds	\$ —	\$ 1,978,086	\$ 3,553,148	\$ 5,531,234
Board-designated endowment funds	2,569,099	—	—	2,569,099
	\$ 2,569,099	\$ 1,978,086	\$ 3,553,148	\$ 8,100,333

	2017			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Donor-restricted endowment funds	\$ —	\$ 2,418,581	\$ 3,503,148	\$ 5,921,729
Board-designated endowment funds	2,453,392	—	—	2,453,392
	\$ 2,453,392	\$ 2,418,581	\$ 3,503,148	\$ 8,375,121

Changes in endowment net assets for the years ended September 30, 2018 and 2017 were:

	2018			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Beginning balance	\$ 2,453,392	\$ 2,418,581	\$ 3,503,148	\$ 8,375,121
Investment income	52,556	121,030	—	173,586
Net appreciation	126,950	237,763	—	364,713
Total investment return	179,506	358,793	—	538,299
Contributions	—	—	50,000	50,000
Appropriation of endowment assets for expenditure	(63,799)	(799,288)	—	(863,087)
Ending balance	\$ 2,569,099	\$ 1,978,086	\$ 3,553,148	\$ 8,100,333

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

Notes To Financial Statements (*Continued*)

	2017			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Beginning balance	\$ 2,231,763	\$ 2,009,343	\$ 3,503,148	\$ 7,744,254
Investment income	47,727	118,860	—	166,587
Net appreciation	226,055	521,371	—	747,426
Total investment return	273,782	640,231	—	914,013
Contributions	2,957	—	—	2,957
Appropriation of endowment assets for expenditure	(55,110)	(230,993)	—	(286,103)
Ending balance	\$ 2,453,392	\$ 2,418,581	\$ 3,503,148	\$ 8,375,121

Amounts of donor-restricted endowment funds classified as permanently and temporarily restricted net assets at September 30, 2018 and 2017 consisted of:

	2018	2017
Permanently restricted net assets - portion of perpetual endowment funds required to be retained permanently by explicit donor stipulation or UPMIFA	\$ 3,553,148	\$ 3,503,148
Temporarily restricted net assets - portion of perpetual endowment funds subject to a restriction under UPMIFA		
With purpose restrictions	\$ 191,137	\$ 184,985
Without purpose restrictions	1,786,949	2,233,596
	\$ 1,978,086	\$ 2,418,581

Investment And Spending Policies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the Institute is required to retain as a fund of perpetual duration pursuant to donor stipulation or UPMIFA. There were no such deficiencies at September 30, 2018 and 2017.

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

Notes To Financial Statements (*Continued*)

The Institute has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs and other items supported by its endowment while seeking to maintain and enhance the purchasing power of the endowment. Endowment assets include those assets of donor-restricted endowment funds the Institute must hold in perpetuity or for donor-specified periods, as well as those of board-designated endowment funds. Under the Institute's policies, endowment assets are invested in a manner that is intended to produce a moderate return while assuming a minimal level of investment risk.

To satisfy its long-term rate of return objectives, the Institute relies on a total return strategy in which investment returns are achieved through both current yield (investment income such as dividends and interest) and capital appreciation (both realized and unrealized). The Institute targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

The Institute has a policy (the spending policy) that states that an amount equal to 4% (inclusive of earned interest and dividend revenues) of the trailing 12-quarter average market value of the assets in the various endowment and other fund accounts that are subject to the Institute's Statement of Investment Policy and Objective will be distributed annually to support the Institute's budgeted expenditures. This distribution percentage will be applied pursuant to the above formula to each individual account not subject to income restrictions or other payout agreements, which would supersede the Distribution Policy (donor-restricted endowments are expended in accordance with the donor agreements). In the event that the annual distribution amount as calculated above is in excess of the amounts needed to fund the Institute's annual budgeted expenditures, the "excess" distribution amount will be added to a special reserve that can be used in future years at the discretion of the Institute's Board of Directors.

In the year ended September 30, 2018 the Board approved an additional 1% draw on the endowment to fund operations and an additional draw to move funds into the reserve fund to cover planning and design costs for planned construction.

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

Notes To Financial Statements (*Continued*)

7. Defined Contribution Plan

The Institute has a defined contribution retirement plan (the Plan) covering substantially all employees. The Institute contributes 7% of each employee's salary to the Plan. In addition, employees may make voluntary contributions to the Plan. Contributions to the Plan by the Institute totaled \$47,723 and \$39,859 for 2018 and 2017, respectively.

8. Concentrations

During 2018, three donors combined contributed 71% of contributions and grants received. During 2017, three donors combined contributed 51% of contributions and grants received. Contributions from Board members and/or entities closely related to Board members were approximately \$334,210 and \$845,641 in fiscal year 2018 and 2017, respectively, and are included in various captions in the statement of support and revenues, expenses and changes in net assets.

9. Operating Leases

During 2017, the Institute entered into an operating lease agreement to lease office space. The lease agreement calls for monthly rent payments of \$4,560 continuing until June 2022.

Rental expense for all operating leases amounted to \$50,160 and \$13,680 for the years ended September 30, 2018 and 2017, respectively.

Future minimum lease payments under all operating lease agreements as of September 30, 2018 are as follows:

<u>Year</u>	<u>Amount</u>
2019	\$ 54,720
2020	54,720
2021	54,720
2022	41,040
	<u>\$ 205,200</u>

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

Notes To Financial Statements *(Continued)*

10. Commitments and Contingencies

Commitments

During the year ended September 30, 2018 the Institute entered into a contract for certain museum design services. The contract is for approximately \$1,080,380. The institute expended \$268,029 during the year ended September 30, 2018. The remaining amount on the contract of \$812,351 is expected to be expended during the fiscal year ended September 30, 2019.

Subsequent to September 30, 2018 the Institute entered into a contract for certain consulting services regarding the renovation of the Library. The contract is for approximately \$164,000 with amounts expected to be expended during the fiscal year ended September 30, 2019.

Contingencies

During the ordinary course of its operations, the Institute is a party to various claims, legal actions and complaints. It is the opinion of management and legal counsel that these matters are not anticipated to have a material impact on the Institution. Events could occur that would change this estimate materially in the near term.



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Independent Auditors' Report On Supplementary Information

Board of Directors
Harry S. Truman Library Institute
For National and International Affairs
Kansas City, Missouri

We have audited the financial statements of the Harry S. Truman Library Institute For National and International Affairs as of and for the year ended September 30, 2018, and our report thereon dated February 7, 2019, which expressed an unmodified opinion on those financial statements, appears on pages 1 through 3. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying summary of net assets and other resources, note to summary of net assets and other resources and summary of pledges receivable, which are the responsibility of management, are presented for purposes of additional analysis and are not a required part of the financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

RubinBrown LLP

February 7, 2019

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

**SUMMARY OF NET ASSETS AND OTHER RESOURCES
September 30, 2018**

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Net Assets				
General fund	\$ 447,870	\$ 2,767,142	\$ —	\$ 3,215,012
Board designated				
Endowment fund	2,569,099	—	—	2,569,099
Preventative maintenance fund	481,506	—	—	481,506
Reserve fund	1,936,852	—	—	1,936,852
Endowment fund	—	1,978,086	3,553,148	5,531,234
Total Net Assets	5,435,327	4,745,228	3,553,148	13,733,703
Other Resources				
Community foundations	—	110,276	—	110,276
Pledges receivable	—	9,126,964	—	9,126,964
Total Other Resources	—	9,237,240	—	9,237,240
Total Net Assets And Other Resources	\$ 5,435,327	\$13,982,468	\$ 3,553,148	\$ 22,970,943

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

**NOTE TO SUMMARY OF NET ASSETS AND OTHER RESOURCES
September 30, 2018**

1. Fund Accounting

In order to ensure observance of limitations and restrictions placed on the use of the resources available to the Institute, the accounts are maintained in accordance with the principles of “fund accounting”. This is the procedure by which resources for various purposes are classified for accounting and reporting purposes into funds that are in accordance with the activities or objectives specified. Separate accounts are maintained for each fund. The Institute maintains five funds as follows:

General Fund

The General Fund reports all revenues received and expenditures made not specifically allocated to the Institute’s restricted purpose funds. Revenues consist primarily of investment income and annual giving. Expenses relate to scholarships, research grants and general operating expenses of the Institute.

Endowment Fund

The Endowment Fund was established in 1992 to account for endowment funds received by the Institute. Endowment funds are subject to restrictions of gift instruments requiring in perpetuity that all of the principal be invested and only the income be used for Institute expenditures.

Board Designated Endowment Fund

The Board Designated Endowment Fund was created by a vote of the Board of Directors, rather than a donor or other outside agency, to help ensure the future financial well-being of the Institute.

Board Designated Preventative Maintenance Fund

The Board Designated Preventative Maintenance Fund was created by the Board of Directors, rather than a donor or other outside agency, to help ensure the financial well-being of the Institute and maintain a pool of funds available for preventative maintenance needs.

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

Note To Summary Of Net Assets And Other Resources (*Continued*)

Board Designated Reserve Fund

The Board Designated Reserve Fund was created by the Board of Directors to help ensure the long-term financial stability of the Institute by providing certain financial reserves as a safeguard from cash flow interruptions caused by financial market downturns, fundraising decreases, unexpected events, large unbudgeted expenses, or as means to help fund major expenditures as approved by the Board of Directors.

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

**SUMMARY OF PLEDGES RECEIVABLE
September 30, 2018 And 2017**

The Institute receives grant promises and pledges to be received (pledges receivable). Under the modified cash basis of accounting, these pledges receivable are not recognized in the accompanying financial statements until payment is received. The following is a summary of pledges receivable, undiscounted, for the years ended September 30, 2018 and 2017.

Pledges Receivable, October 1, 2016	\$ 634,033
Grant promises and pledges received	232,500
Grant and pledge payments received	(675,833)
Grant and pledge payments written off	<u>(10,700)</u>
Pledges Receivable, September 30, 2017	180,000
Grant promises and pledges received	11,351,903
Grant and pledge payments received	<u>(2,404,939)</u>
Pledges Receivable, September 30, 2018	<u><u>\$ 9,126,964</u></u>

Included in the pledge balance for the year ended September 30, 2018 is a \$300,000 pledge that has been pledged by a donor out of the donor's donor-advised fund. Also included in the pledge balance is a \$250,000 pledge that is contingent upon meeting certain financial performance measures.

Scheduled payments on pledges receivable are due as follows:

<u>Year Ending September 30,</u>	<u>Amount</u>
2019	\$ 3,382,169
2020	4,927,045
2021	340,750
2022	247,000
Thereafter	<u>230,000</u>
	<u><u>\$ 9,126,964</u></u>

**HARRY S. TRUMAN LIBRARY INSTITUTE
FOR NATIONAL AND INTERNATIONAL AFFAIRS**

Note To Summary Of Net Assets And Other Resources (*Continued*)

Subsequent to September 30, 2018, the Institute received \$1,350,000 in additional grant promises and pledges receivable. The scheduled payments on these new grant promises and pledges receivable are due as follows:

<u>Year Ending September 30,</u>	<u>Amount</u>
2019	\$ 70,000
2020	1,070,000
2021	70,000
2022	70,000
Thereafter	70,000
	<hr/>
	\$ 1,350,000
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